

## **USDA TURKEY MARKET NEWS REPORT**

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Agricultural Marketing Service

**Poultry Programs** 

Market News Branch

## **NATIONAL TURKEY MARKET - AT A GLANCE**



**DOMESTIC MARKET HIGHLIGHTS** Trade sentiment steady to firm on hens and 16-24 lb. toms. Demand light to fair, best for September through October shipments. Frozen commodity trading light in the East for October deliveries, fair in the Midwest for current. Offerings ranged from light to adequate with product the least available in the East. Breast meat undertones starting to become unsettled. Fresh tom breast meat undertone steady at best with spot premiums noted on close trimmed product. Frozen tom breast meat steady to weak with offers noted at lower trending price levels. Undertone firm on hen 2-joint wings with trading noted at higher price levels and inquiries going unfilled.

**EXPORT MARKET HIGHLIGHTS** Undertone steady to fully steady on tom drums, improving on tom 2-joint wings and steady to fully steady on frozen thigh meat. Demand fair on tom drums, light to fair on frozen thigh meat with buyers resisting the higher asking prices. Inquiry light to fair on tom necks for the Caribbean. Trading light for the Caribbean, Asia, Mexico and Russia with activity centering on tom drums.

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) AUGUST 24, 1999

| CURRENT SHIPMENTS 2/ |        |       |            | FORWARD SHIPMENTS 6/<br>WTD VOLUME DEL. |     |       | OPEN COMMITME<br>VOLUME | OPEN COMMITMENTS 7/<br>VOLUME DEL. |     |
|----------------------|--------|-------|------------|---|-----|-------|-------------------------|------------------------------------|-----|
|                      | OFFERS | SALES | WTD<br>AVG | VOLUME<br>(000)                         | AVG | (000) | PER                     | (000)                              | PER |
| 8-16 LB HENS         |        |       |            |   | _   | _     | _                       | -                                  | -   |
| EASTERN REGION 3/    | 73-75  | 74-75 | 74.50      | 80                                      | _   | _     | _                       | -                                  | -   |
| CENTRAL REGION 4/    | 73-75  | -     | -          | -                                       | _   | _     | _                       | -                                  | -   |
| WESTERN REGION 5/    | 73-75  | -     | -          | -                                       |     |       |                         |                                    |     |
| 16-24 LB TOMS        |        |       |            |   | _   | _     | _                       | -                                  | _   |
| EASTERN REGION 3/    | 71-73  | 72    | 72.00      | 320                                     | _   | -     | -                       | -                                  | -   |
| CENTRAL REGION 4/    | 71-73  | -     | -          | -                                       | -   | -     | -                       | -                                  | -   |
| WESTERN REGION 5/    | 71-73  | -     | -          |   |     |       |                         |                                    |     |

WHOLE YOUNG TURKEYS, FROZEN 1/, CONSUMER SIZES, COMMODITY PACK OR EQUIVALENT, US GRADE A, CENTS PER LB, DELIVERED (MINIMUM 10,000 LB LOTS) AUGUST 25, 1999

| CURRENT SHIPMENTS 2/ |        |         |            |                 | FORWARD SHIPMENTS 6/ |                 |             | OPEN COMMITMENTS 7/ |             |
|----------------------|--------|---------|------------|-----------------|----------------------|-----------------|-------------|---------------------|-------------|
|                      | OFFERS | SALES   | WTD<br>AVG | VOLUME<br>(000) | WTD<br>AVG           | VOLUME<br>(000) | DEL.<br>PER | VOLUME<br>(000)     | DEL.<br>PER |
| 8-16 LB HENS         |        |         |            |                 |                      |                 |             | , ,                 |             |
| EASTERN REGION 3/    | 73-75  | 74.5    | 74.50      | 20              | 80.50                | 40              | OCT         | -                   | -           |
| CENTRAL REGION 4/    | 73-75  | 73      | 73.00      | 480             | -                    | -               | -           | 20                  | sep         |
| WESTERN REGION 5/    | 73-75  | -       | -          | -               | -                    | -               | -           | -                   | -           |
| 16-24 LB TOMS        |        |         |            |                 |                      |                 |             |                     |             |
| EASTERN REGION 3/    | 71-74  | 73.5-74 | 73.75      | 40              | 79.33                | 60              | OCT         | -                   | -           |
| CENTRAL REGION 4/    | 71-73  | -       | -          | -               | -                    | -               | -           | 20                  | SEP         |
| WESTERN REGION 5/    | 71-73  | -       | -          | -               | -                    | -               | -           | -                   | -           |

<sup>1/</sup> May include product stored at temperatures in range of 1 to 25 degress F. 2/ Includes product priced for shipment within 14 days.
3/ Includes product with 3 percent broth basting. 4/ Includes product with 3-6 percent broth basting. 5/ Includes products with 6 percent broth basting. 6/ Includes product committed for pricing during the previous 24 hours but shipment in more than 14 days from date of commitment. 7/ Includes product committed during previous 24 hours at prices to be determined at later date.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 24 AUGUST 1999.

Undertone about steady on bulk parts with trading consisting mostly of less than trucklot volumes. Some sellers attempting to raise their tom drum offering prices and meeting limited success. Trading slow on the balance of items. Frozen thigh meat offers becoming more available at steady prices when compared to the mostly higher offering price levels previously being asked. Grade A breasts (part loads): 10-12 lb. 127, 12-14 lb. 135, layer packed tenderloins (1 load) 175 cents delivered.

| DOMESTIC TRADING                  | PRICE<br>RANGE | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE | VOLUME<br>(000) |
|-----------------------------------|----------------|-------------------|------------------|-----------------|
| BREASTS, 4-8 LBS GRADE A 2/       |                | M                 | 102.47           | 600             |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |                | R                 | 135.00           | 40              |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 95.00          |                   | 95.00            | 40              |
| DRUMSTICKS, TOM                   | 17.00-18.00    |                   | 17.38            | 16              |
| DRUMSTICKS, TOM—FRESH             |                | F                 | 16.00            | 80              |
| DRUMSTICKS, HEN                   |                | F                 | 18.41            | 85              |
| WINGS, FULL-CUT, TOM              | 17.00-22.00    |                   | 18.97            | 30              |
| WINGS, FULL-CUT, HEN              |                |                   |                  |                 |
| WINGS, V-TYPE, TOM                |                |                   |                  |                 |
| WINGS, V-TYPE, HEN                |                | F                 | 48.00            | 10              |
| NECKS, TOM                        | 15.00-18.00    |                   | 15.48            | 60              |
| NECKS, HEN                        |                | F                 | 17.00            | 7               |
| BREASTS, B/S, TOM 3/              |                | F                 | 183.00           | 40              |
| BREASTS, B/S, TOM—FRESH 3/        |                | M                 | 188.50           | 400             |
| THIGH MEAT                        |                | M                 | 56.00            | 240             |
| THIGH MEAT—FRESH                  |                | R                 | 54.00            | 80              |
| BREAST TRIM MEAT                  |                |                   |                  |                 |
| SCAPULA MEAT                      |                |                   |                  |                 |
| TENDERLOINS                       |                |                   |                  |                 |
| DESTRAPPED TENDERS                |                |                   |                  |                 |
| WING MEAT WITH SKIN               |                | M                 | 68.00            | 40              |
| MECHANICALLY SEPARATED 4/         |                | W                 | 16.00            | 40              |
| MECHANICALLY SEPARATED—FRESH 4/   |                | F                 | 17.00            | 140             |
| EXPORT TRADING                    |                |                   |                  |                 |
| DRUMSTICKS, TOMS                  |                | М                 | 15.75            | 104             |
| WINGS FULL-CUT - TOMS             |                | R                 | 19.25            | 80              |
| WINGS, V-TYPE, TOM<br>TAILS       |                | R                 | 19.56            | 468             |
| MECHANICALLY SEPARATED 4/         |                | F                 | 16.50            | 80              |
| THIGH MEAT - FROZEN               |                | W                 | 56.00            | 40              |
| -                                 |                |                   |                  | _               |

<sup>1/</sup>CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY

<sup>4/ 15-20%</sup> fat with skin added.

| SOUTHERN CALIFORNIA (L.A. AREA) P<br>DELIVERED TO RETAILERS | ROCESSED TURKEY, | SAN FRANCISCO PROCESSED TURKEY DELIVERED TO RESTAURANTS AND INSTITUTIONS |        |  |  |  |
|---|------------------|--|--------|--|--|--|
|   | RANGE            |  | RANGE  |  |  |  |
| FRESH TURKEYS Y HENS 8-16#                                  | 92-94            | TURKEYS Y HENS   | 88-98  |  |  |  |
| FRESH TURKEYS Y TOMS 14-24#                                 | 94               | TURKEYS Y TOMS UNDER 22#   | 87-98  |  |  |  |
| FROZEN TURKEYS Y HENS 8-16#                                 | 76-79            | TURKEYS Y TOMS 22-24#  | 87-98  |  |  |  |
| FROZEN TURKEYS Y TOMS 14-24#                                | 76-78            | TURKEYS Y TOMS 24-26#  | 88-98  |  |  |  |
| FROZEN TURKEYS Y TOMS 24-28#                                | 77-81            | TURKEYS Y TOMS 26 LBS & OVER   | 90-104 |  |  |  |

<sup>2/</sup> Breasts are bagged; rib, back, and wing meat included; and basted.

<sup>3/</sup> Boneless and skinless without tenderloins.

NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 25 AUGUST 1999.

Fresh tom breast meat undertone steady at best, however, premiums are noted on close trimmed product. Frozen tom breast meat trade sentiment steady to weak with some industry members noting offers at 175 cents delivered. Destrapped tenderloin undertone at least steady and whole tenderloins are steady at best. Fresh tom breast meat demand fair. Domestic trading light to fair centering on tom breast meat, 4-8 lb. breasts and tom wings. Export trading light with 2-joint wings and tom drums noted at higher price levels. For export: tom necks (1 container) 17, hen 2-joint wings (1 container) 50 cents delivered.

| DOMESTIC TRADING                  | PRICE         | L.S.T.  | WTD AVG | VOLUME |
|-----------------------------------|---------------|---------|---------|--------|
| DDE 4070 4 04 D0 0D 4DE 4 04      | RANGE         | CODE 1/ | PRICE   | (000)  |
| BREASTS, 4-8 LBS GRADE A 2/       | 100.00        | _       | 100.00  | 200    |
| BREASTS, 4-8 LBS GRADE A—FRESH 2/ |               | R       | 135.00  | 40     |
| BREASTS, 4-8 LBS PLANT GRADE 2/   | 96.50         |         | 96.50   | 120    |
| DRUMSTICKS, TOM                   |               | Т       | 17.38   | 16     |
| DRUMSTICKS, TOM—FRESH             |               | F       | 16.00   | 80     |
| DRUMSTICKS, HEN                   |               | F       | 18.41   | 85     |
| WINGS, FULL-CUT, TOM              | 17.00-19.00   |         | 17.38   | 320    |
| WINGS, FULL-CUT, HEN              |               |         |         |        |
| WINGS, V-TYPE, TOM                |               |         |         |        |
| WINGS, V-TYPE, HEN                | 52.00         |         | 52.00   | 80     |
| NECKS, TOM                        | 16.00         |         | 16.00   | 40     |
| NECKS, HEN                        |               | F       | 17.00   | 7      |
| BREASTS, B/S, TOM 3/              | 182.00-183.00 |         | 182.33  | 60     |
| BREASTS, B/S, TOM—FRESH 3/        | 189.00-192.00 |         | 190.14  | 280    |
| THIGH MEAT                        |               | M       | 56.00   | 240    |
| THIGH MEAT—FRESH                  |               | R       | 54.00   | 80     |
| BREAST TRIM MEAT                  |               |         |         |        |
| SCAPULA MEAT                      |               |         |         |        |
| TENDERLOINS                       | 157.00-161.00 |         | 159.00  | 40     |
| DESTRAPPED TENDERS                |               |         |         |        |
| WING MEAT WITH SKIN               |               | M       | 68.00   | 40     |
| MECHANICALLY SEPARATED 4/         |               | W       | 16.00   | 40     |
| MECHANICALLY SEPARATED—FRESH 4/   |               | F       | 17.00   | 140    |
|                                   |               |         |         |        |
| EXPORT TRADING                    |               |         |         |        |
| DRUMSTICKS, TOMS                  | 16.00-21.00   |         | 18.43   | 244    |
| WINGS FULL-CUT - TOMS             | 17.00         |         | 17.00   | 40     |
| WINGS, V-TYPE, TOM                | 21.50         |         | 21.50   | 104    |
| TAILS                             | 18.50         |         | 18.50   | 40     |
| MECHANICALLY SEPARATED 4/         | 17.00         |         | 17.00   | 20     |
| THIGH MEAT - FROZEN               | 58.00         |         | 58.00   | 40     |
|                                   |               |         |         |        |

- 1/CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY
- 2/ Breasts are bagged; rib, back, and wing meat included; and basted.
- 3/ Boneless and skinless without tenderloins.
- 4/ 15-20% fat with skin added.

## USDA, AMS, POULTRY PROGRAMS, POULTRY MARKET NEWS OFFICES

| BREEDER TURKEYS CERTIFIED IN CALIFORNIA |            |        | W/E 8/25/99 | POULTRY MARKET NEWS OFFICES |          |               |                     |  |
|---|------------|--------|-------------|-----------------------------|----------|---------------|---------------------|--|
| POULTRY HEALTH BOARD ACCUMULA           |            |        | ATED        | Washington, DC              | Voice    | (202)720-6911 | Grover T. Hunter    |  |
| SEASON                                  | —<br>HEAVY | HEAVY  | ALL         |                             | Fax      | (202)720-2403 | (Chief)             |  |
| JULY 1 TO JUNE 30                       | WHITE      | WHITES | BREEDERS    | Atlanta, GA                 | Voice    | (404)562-5850 | Johnny Freeman      |  |
| 1999-2000                               | 37,259     | 82,808 | 82,808      |                             | Fax      | (404)562-5875 | (Officer-In-Charge) |  |
| 1999-2000                               | 2,291      | 66,838 | 66,838      |                             | Recorded | (404)562-5856 |                     |  |
|   | ·          | ,      | •           | Jackson, MS                 | Voice    | (601)965-4662 | Gary Brown          |  |
|   |            |        |             |                             | Fax      | (601)965-4661 | (Officer-In-Charge) |  |
|   |            |        |             | Des Moines, IA              | Voice    | (515)284-4471 | Mary L. Adkins      |  |
|   |            |        |             |                             | Fax      | (515)284-4468 | (Officer-In-Charge) |  |
|   |            |        |             |                             | Recorded | (515)284-4545 |                     |  |
|   |            |        |             | Bell, CA                    | Voice    | (323)269-4154 | Jim Derby           |  |
|   |            |        |             |                             | Fax      | (323)269-5926 | (Officer-In-Charge) |  |
|   |            |        |             |                             | Recorded | (323)260-4676 |                     |  |